

MINUTES: 2011 ANNUAL MEETING San Francisco J105 Fleet 1 St Francis Yacht Club 7pm 12/6/11

ATTENDEES

<u>Name</u>	<u>Initials</u>	Boat	Group	<u>Role</u>	
Walter Sanford	ws	Alchemy	owners	Fleet Captain	EXCOM 2011
Edward Walker	EW	<u>Wianno</u>	owners	Fleet Captain	EXCOM 2012
Rolf Kaiser	RK	Donkey Jack	owners	Race & Competition Chair	EXCOM 2011/12
Pat Benedict	РВ	Advantage 3	owners	Fleet Measurer	EXCOM 2011/12
John Horsch	JH	Rhymenocerous	owners	Fleet Treasurer	EXCOM 2011/12
Don Wieneke	DW	<u>LuLu</u>	owners	Fleet Secretary	EXCOM 2011/12
Tom Kennelly	TK	Wonder	owners	Past Fleet Captain	EXCOM 2011
Theresa Brandner-Allen	TBA	Walloping Swede	owners	Member At Large	EXCOM 2011/12
Jason Woodley	JW	Risk	owners	Member At Large	EXCOM 2011/12
Donald Olgado	DO	Aquavit	owners		
Bruce Stone	BS	<u>Arbitrage</u>	owners		
Adam Spiegel	AS	Jam Session	owners		
Tim Sullivan	TS	<u>JuJu</u>	owners		
Richard Butts	RB	<u>Melilani</u>	owners		
Scott Whitney	sw	Risk	owners		
Ryan Fenchel	RF	<u>Sophia</u>	owners		

AGENDA/DISCUSSIONS/VOTES

→ Action item.

- I. **CALL TO ORDER (WS):** 7:06 pm. Introductions and a review of the Agenda for the meeting. Roll call and proxy count completed and quorum established.
- II. **ADOPTION OF MINUTES FROM 2010 (WS):** Adoption of minutes of Annual Meeting 2010 which had been on the web site since last year. **VOTE: Passed**.
- III. **TREASURER'S REPORT (JH):** reviewed expenses for 2011, proposed budget for 2012 and reported on finances which are in good shape with a surplus of approximately \$4,000. Fleet dues from approximately 30 dues paying boats and



boat weigh-in fees were the principle sources of revenue. Trophies and Fleet Party were the principle expenses. Essentially we broke even (\$83 loss unless Svends pays \$100 due and several owner pay late dues). Review of 2012 budget followed noting that there was a planned 12% increase in Fleet dues or \$10 per boat. National dues were also going up \$10 so net increase is \$20 per boat. Budgeted income was projected to be about the same as 2011 for 2012. Overall that there is not a significant reason to increase income beyond proposed budget 2012. Continued subsidy of the annual Fleet party is included. Proposed net income should end up about where it was this year.

A. Discussion:

- 1. (BS): Why are we raising so much money each year? Why are we charging for Fleet party as Owners are required to pay twice; dues and party. (WS) noted that to keep participation at the Fleet Party high it was necessary to keep the party fee low but that the Party expense was significant. The way it was done this year was that the Party Fee paid for food and the Fleet dues paid for other expenses like alcohol, DJ, etc. We need to make it as attractive as possible and a low party fee brings in owners that sometimes haven't participated in anything else.
- 2. (AS) Question about bank fees: (JH) noted that he'd negotiated away bank fees for 2011.
- 3. (AS) what is the impact of raising dues: (JH) explained that it should generate another \$300 which insures against expenses running into a loss and although we anticipate about the same participation this is small insurance against less participation. (WS) single owner dues for 2012 \$180; two owners \$210 and three \$240. → (JH) said he would send out a notice noting fees and where to send checks.
- 4. (BS) Questions about benefit from Latitude 38 Ad and possible sponsorships: (WS) noted it's a one-time ad each year in a special racing issue and although a significant expense it provided necessary benefits advertising the value of the Fleet, promoting it's schedule and supporting Lat38. (DW) explained Sail California's subsidy for L38 ad and that North, Quantum, Hood and Sail California had been contacted and received written proposals for sponsorship but due to the economy all but Sail California had declined. It was generally agreed that L38 ad was necessary for promoting the Fleet. (PB) noted many of the one-design fleets also take out a full page ad. That the racing issue has racing info that lasts for the year. (BS) said he wasn't arguing against ad and it was generally agreed to continue the ad.



- 5. (BS) Trophies for 2012: discussion on size, expense and selection for 2012. Discussion on half and full models and or a perpetual trophy with room for name plates. (BS) noted that he had a builder of models which the Fleet had used in the past and has a mold of the J105 hull. (PB) noted that he had a supplier in Newport Beach that had the same and we needed to get prices from both. It was generally agreed that a "Full Model" should be purchased with the budget surplus of \$4k. (WS) noted that in 2011 we gave trophies to the top 10 boats: one large glass bowl for first place; 4 fairly large bowls, then 5 smaller bowls. (PB) wondered if a half model might be a good idea with plaques for each winner that would be kept for the year at the winner's YC. We had one but it was retired to Good Timin' as they won it five times which was the way the deed for the trophy was written. (TBA) suggested that we approve the budget as is with the clause that the Fleet Captain could make changes in the trophy prices. ►(PB) also suggested that (BS) be the head of the Perpetual Trophy Committee.
- 6. (BS) questions on Associate Membership dues noting that in previous years there were many more AMs and that dues from this area relieved pressure on other areas of income. (JH) noted there were three AM's for 2011 and that two were (BS) alt drivers. (WS) noted need to be AM if you were to drive but word got out that otherwise AM was not necessary for any benefit. (PB) asked if we were raising AM's dues too. (JH) noted that AM's were also obligated to be national members which further reduced incentive to be an AM members. (PB) asked if there was a way to show how many owners had paid their dues and qualified to race in Fleet events. ►(JH) said there was and would be done in 2012.
- B. (WS): Vote to accept proposed budget as is for 2012: **VOTE: Passed**.
- IV. MEASURER'S REPORT (PB): Reported on boat weigh-ins and other measurement issues.
 - A. Boat weigh-ins completed: (PB) 60 boats weighed so far and 4 boats last yr. Starting 2011 if ownership changed you had to have the boat reweighed.
 - B. Next weigh-in: →(PB) Planning 3/24/12 Sa after SOD at Berkeley Marine Center for next weigh-in. →(PB) to convert all weight certificates and (RK) to put on web site.
 - C. Keel Box Repair: (PB) said several boats had repair done so far and all would need or had new weigh-in certificates. (see minutes for Annual Meeting 2010 for



more on this issue). (BS) noted history of keel issues and that →owners should be aware of maintenance and inspection issues.

- V. RULES PROPOSALS (PB): Proposed changes to National Class Association & Fleet One rules were reviewed. Discussion and vote which is essentially is a Fleet recommendation to the →new Fleet Captan who will represent the Fleet on the National vote:
 - A. Proposal #1: discussion; **VOTE: Passed**. Unanimous.
 - B. Proposal #2 discussion: **VOTE: Passed**. Unanimous.
 - C. Proposal #3 discussion: **VOTE: Passed**. Unanimous.
 - D. Proposal #4: discussion: **VOTE: Passed**. Unanimous.
 - E. Proposal #5: discussion: **VOTE: Passed**. One vote against.
 - F. Articles proposal: discussion: **VOTE: Passed**. Unanimous.
 - G. National Proposal to increase crew weight limit was voted down at the national level and is not an existing proposal for San Francisco.
- VI. **SEASON SCHEDULE (RK)**: review of proposed schedule which is in the current Latitude 38 ad. General discussion on schedule and alternative venues. ►(RK) to report back to the EXCOM on various venue options for final decision.
 - A. Discussion on alternate Venues for 2012 Regattas: (BS) noted that Berkeley YC Sarcoma Cup was an appropriate choice as they had parking for cars and provided a ferry service back to StFYC. Also that SYC was a good choice for Fleet regattas as they have expressed interest and have just completed a match race event successfully. (DW) noted that the NOOD would be at CYC for keel boats in 2012 and PRO Jeff Zarwell had accepted management of the regatta. Jeff is aware of the Fleet Requirements for running Fleet races and has successfully run J105 Fleet regattas in the past. The CYC harbor would be available for all boats. (BS) indicated that a suitable fee for the NOODS would be \$125; (StFYC was \$140). ►(BS) said he'd work with SYC if we needed another regatta included in the Season as he's already working with them on match race events.



- B. (AS) motion to approve the Season Schedule as it stands now with possible discussed changes. →(RK) to investigate and to make final recommendation to the EXCOM for finalizing Season Schedule. **VOTE: Passed**.
- VII. **ELECTION OF FLEET OFFICERS (WS):** Nomination by current ExCom for Fleet Officers reviewed. **VOTE: Passed**. 2012 EXCOM is:

<u>Name</u>	<u>Initials</u>	Boat	Group	Role	
Edward Walker	EW	<u>Wianno</u>	owners	Fleet Captain	EXCOM 2012
Rolf Kaiser	RK	Donkey Jack	owners	Race & Competition Chair	EXCOM 2011/12
Pat Benedict	РВ	Advantage 3	owners	Fleet Measurer	EXCOM 2011/12
John Horsch	JH	Rhymenocerous	owners	Fleet Treasurer	EXCOM 2011/12
Don Wieneke	DW	<u>LuLu</u>	owners	Fleet Secretary	EXCOM 2011/12
Theresa Brandner-Allen	TBA	Walloping Swede	owners	Member At Large	EXCOM 2011/12
Jason Woodley	JW	Risk	owners	Member At Large	EXCOM 2011/12
Walter Sanford	ws	Alchemy	owners	Past Fleet Captain	EXCOM 2011/12

VIII. OTHER BUSINESS (WS)

A. Fleet GPS tracking for regattas: Kattack. (RF): Basically the system networks GPS units on each boat to provide a live animation of the entire race over the internet. Races are also stored on the Kattack servers for later viewing. For as little as \$10 the IPhone app is all that's necessary for owner participation. In addition GPS/cell units can be rented from Kattack. The Kattack system was used in StFYC BBS 2010 for J105's and is in current use in some of the 2011 Midwinter series. Fleet software fees are free for us for 2012 (paid at the National level and built into our National dues). Owners can rent a boat unit and pay \$125 for season for the GPS package and cell (data fees not included unless using IPhone/Droid). Owners can also use their IPhone/Droid's with a \$10 app and avoid all the other charges. Downside to IPhone/Droid substitution is battery drain). A kit is available to put unit on pushpit and allow for charging IPhone/Droid to be charged from the boat's power. ►(RF) to head committee on this proposal and would do admin after regattas to insure system operation. (BS) noted that the Kattack system was useful ("amazing in fact") in North Americans giving info on how boat was pointing and speed vs. fleet and debriefing after racing was great. (WS) noted StFYC has units that they own but admin time proved prohibited to offer. →(RF) to inquire StFYC on fleet use. It was generally agreed that there was a lot of interest in pursuing this project and the Fleet supported (RF) Kattack proposals. Info and BBS tracks available at: http://



www.kattack.com/. Here's a track for the 2011 J105 Class North American Champs Race 1: http://www.kattack.com/webplayer/?raceGUID=398143d2-f02a-4e89-a161-4c79bd0630d7. Here's a track with three boats from last Regatta Pro event in SF on the Circle with Arbitrage: http://www.kattack.com/webplayer/?raceGUID=3232fdaa-dcb6-4852-b9b4-8e6eee64d598 Kattack IPhone App \$10 available for the IPhone. It records GPS boat position data directly to the web site live: http://itunes.apple.com/us/app/kattack-mobile/id451564266?mt=8

- B. (BS) Support for Harbor Association (SfFYC area Harbor Renovation Project): J105 owners are all heavy users of the Harbor and should have a say in its development by joining the Association and attending meetings. ►(BS) to supply information and dates.
- C. Match Racing (BS): Match Race event: 1/15/12 the day after Zarwell's Regatta Pro Mids. Event would be StFYC and raced in J22's with a fee of approx \$125.
 Those interested should contact (BS). Also trying to setup a match race crew pool so → if owners are interested in getting into match racing and not drive this is an opportunity to do so. Event is by invitation but is available to all regardless of Club membership. SYC's Sausalito Cup (match racing) replaced the SFYC Belvedere Cup in 2011 and J105 match racing will probably continue with SYC.
- D. J105 National Championships: discussion and review of event news. (WS) NA's in San Diego 2012; East Coast venue 2013 and 2014 might be San Francisco. ►EXCOM should be thinking about putting together a bid for running the event. Proposal needs to be put together about three years ahead and should begin soon. Walter: North Americans we should be thinking about putting 2014 proposal for the event. Proposal by mid summer if we want it. (JW): if we're gonna do it make sure it's more than a fleet race. (BS) biggest issue for a traveling team is getting a boat. So ongoing issue is the availability of boats to charter; need to get 5-7 boats lined up first that are available for charter and if possible with the owner involved as crew which solves the insurance issues too. Try and get back of fleet boats available and promote to owners elsewhere. Owners elsewhere come to SF for the wind so we should attempt to avoid light wind months for the NA's. Be good to see the NA's as a feeder for the BBS.
- E. J105 Masters 2012 (BS): will be in late October 2012 and this is an opportunity for Fleet Owners to offer their boats in return for participation with racing nationally recognized drivers and teams. Event usually has a driver hosted dinner on Sa night and boat owners and guest are invited. Great opportunity to see your boat raced by the best teams around.
- IX. MOTION TO ADJURN (WS): VOTE: Passed.